

Friday, November 10



Ram's Gate

| Name | Company | Role | Region |
|--------------------------|-------------------------------------|-----------------------------|------------------|
| Dean Norris | Vintage Group (Alberta 9 locations) | Corporate Bev Director | Alberta |
| Lana Turner | Co-Op Liquor Stores Wine Buyer | Wine Buyer | Alberta |
| Mike Nicholas | Willowpark (Co-Op) | President | Alberta |
| Jake Spencer | ANBL | Category Manager | Atlantic |
| Koen Verhelst | Allied Vintners | Director | Belgium |
| Olivier de Schutter | Crombé | Buyer | Belgium |
| Kim Giesbrecht | BCLS | Category Manager | British Columbia |
| Julia Kostadinova | Seewine | Buyer | Bulgaria |
| Yves Aimé Soffack | LeMar International | Buyer | Cameroon |
| Alvin Huang | Vinehoo | Founder/CEO | China |
| Lisa Xia | Saint Gamitour Wine Co. | Owner | China |
| Jan Ecer | CalifornianWines | Owner | Czech Republic |
| Getter Older | Abestock | Buyer | Estonia |
| Kristjan Ots | Balmerk | Brand Manager/Purchaser | Estonia |
| Samuil Angelov | Muru | Owner | Finland |
| Tom Murray Willis | Thirsty Bear | Owner | Finland |
| David Meynier | Vinho Selection | Director | France |
| Anja Breit | Lobenbergs | Wine buyer | Germany |
| Jochen Reingoldt | Vioneers | Owner | Germany |
| Konstantin Baum | Baum Selection | Owner | Germany |
| Marie Kirschbaum | Jacques' Wein-Depot | Head of Buying | Germany |
| Valia Halari | Cordis Wines | Owner | Greece |
| Enzo Ng | Kerry Wines | Buyer | Hong Kong |
| Yvonne Wang | City'super | Buyer | Hong Kong |
| Karen O'Donoghue | Dunnes Store | Wine Buyer | Ireland |
| Donatello Masellis | Etlivin | CEO | Japan |
| Masaki Inoue | Nihon Shurui Hanbai | Manager | Japan |
| Masamitsu Nakagawa | Naniwa Shokai | Manager | Japan |
| Seiichiro Nakagawa | Nakagawa Wine Co., Ltd. | CEO | Japan |
| Raimonds Tomson | Raimonds import | Best sommelier of the World | Latvia |
| Kent Chuah | 2winewine Sdn Bhd | Director | Malaysia |
| Jose Alonso | Vidanta | Operation Director for V | Mexico |
| Karla Correa | Vino y se Fue | Owner | Mexico City |
| Richard Clair | La Compañía del Vino | Owner | Mexico City |
| Arnoldo Gonzalez | HEB | Wine commercial manager | Monterrey |
| Stephanie Reade | Mineral | Buyer | New Zealand |
| Bertin Ngnibogha | LeMar International | Buyer | Nigeria |
| Christian Almstrøm | Vinima | Director | Norway |
| Steffen Riis Christensen | Vinmonopolet | Product Manager | Norway |
| Michael Wimmer | OUA | General Manager | Oman |
| Anne Martin | MLSE | Head Sommelier - | Ontario |
| Astrid Brummer | LCBO | Buyer | Ontario |
| Marie Cundari | LCBO | Category Manager, US V | Ontario |
| Rey Co | LCBO | Sr. Director, New World | Ontario |
| | High Tower | Owner | Philippines |

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|---------------------|-------------------------|----------------------|-----------------|
| Kim Hai Tan | Pinnacle Wine & Spirits | Category Director | Singapore |
| Shirley Lugito | Icon Wines | Head of Procurement | Singapore |
| Byungwoo Bret Yoo | Cave de Vin | CEO | South Korea |
| Hyun Jae Nam | Cave de Vin | Managing Director | South Korea |
| Woo Jin Kim | the VinCSR | Executive Director | South Korea |
| Magnus Lindblom | Systembolaget | Purchaser USA | Sweden |
| Linda Böbel | Rutishauser-DiVino | Buyer | Switzerland |
| Jessica Yuan | Drinks | Buyer/Brand Manager | Taiwan |
| William Hsu | Sergio Valente | President | Taiwan |
| Berry Schapendonk | Sligro | Head Wine Purchasing | The Netherlands |
| Jabik van der Groot | Tamis | Purchasing manager | The Netherlands |
| Jake Biggs | Majestic | Buyer | UK |
| Liliya Antonchyk | Bayadera Group | Buyer | Ukraine |
| Serhii Mazur | Vitis | Owner | Ukraine |
| Vadym Hurov | Winetime | Director | Ukraine |
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| Valentyn Pavlyak | Wine Bureau | Shareholder | Ukraine |

Reps & Staff

| Name | Company | |
|-------------------|--|--|
| Diane Berardi | Wine Institute | |
| Honore Comfort | Wine Institute | |
| Kate Venugopal | Wine Institute | |
| Mina Choi | Wine Institute South Korea | |
| Chehalis Newbound | Wine Institute, Canada | |
| Danielle Giroux | Wine Institute, Canada | |
| Paula Oreskovich | Wine Institute, Canada | |
| Paul Molleman | Wine Institute, Europe | |
| Marco Tiggelman | Wine Institute, Europe | |
| Christopher Beros | Wine Institute, GCSEA | |
| Sally Cheng | Wine Institute, Hong Kong | |
| Hiro Tejima | Wine Institute, Japan | |
| Adriana Cadena | Wine Institute, Mexico | |
| Angela Ritz | Wine Institute, Mexico | |
| Madoka Ogiya | Wine Institute, North Asia & Australia | |
| Damien Jackman | Wine Institute, UK/Ireland/India/UAE | |
| Justine McGovern | Wine Institute, UK/Ireland/India/UAE | |
| Lisa Francioni | California Wine Growing Alliance | |